

Jonathan Williams

GENERAL MANAGER & PROJECT DIRECTOR · ARCHITECTURAL & ENGINEERING CONSULTANCY

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WEB ogaya.com	LINKEDIN linkedin.com/in/ogaya	MOBILITY Open to international relocation

PROFESSIONAL PROFILE

Chartered Architect and General Manager with 35+ years of international experience delivering landmark hospitality, royal, cultural and mixed-use developments across the Middle East, Europe, Asia, Australia and Africa. Proven track record running international architectural and engineering consultancies, managing multidisciplinary teams of 30+, and delivering projects valued up to €200M. P&L-accountable executive with deep expertise in business development, master planning, client management at the highest levels and financial feasibility analysis. Recognised for securing high-profile commissions and managing complex multi-stakeholder environments from concept through to completion.

35+

YEARS IN PRACTICE

30+

PERSON TEAMS LED

11

COUNTRIES

1994

ARB CHARTERED

PROFESSIONAL EXPERIENCE

General Manager

Apr 2024 – Present

CID GULF · MUSCAT, OMAN

- Secured several major commissions including a wind turbine factory, broadening the firm's portfolio into the renewable energy sector.
- Lead a multidisciplinary team of 30 architects, engineers and administrative staff across design and supervision divisions.
- Full P&L accountability, managing revenue targets, overhead control and resource utilisation.
- Drive business strategy, marketing positioning and fee negotiations for an international architectural and engineering consultancy.

Project Director

Jul 2022 – Mar 2024

SSH INTERNATIONAL DESIGN CONSULTANTS · OMAN

- Directed design management for a landmark mixed-use development featuring a Four Seasons hotel, branded residences, retail and a yacht club centred on a private marina.
- Managed a consultant team of over 20 local and international specialists, coordinating day-to-day interface with the hotel operator.
- Oversaw full design production from detailed design through to project implementation, managing budgets and programme throughout.

Project Director

Mar 2020 – Jul 2022

DIRECT LINE CONSTRUCTION SERVICES · OMAN & CYPRUS

- Managed a specialist museum fit-out and exhibit curation project at the Oman Botanical Garden on behalf of Chargeurs Museum Solutions.
- Provided design management consultancy for the King Fahad Cultural Centre renovation in Riyadh, coordinating local and international architects.

Senior Design Manager / Project Manager

Jan 2018 – Mar 2020

MEC · OMAN · CLIENT: BRDB MALAYSIA

- Oversaw a large-scale mixed-use development incorporating hotels, high-end residential, retail and offices for a Malaysian developer.
- Managed the full design process, budget control and coordination of international consultants throughout.
- Prepared detailed financial development appraisals for multiple potential hotel and apartment projects.

Senior Design Manager

Jan 2009 – Dec 2018

QUAD DESIGN · OMAN · CLIENT: ROYAL COURT AFFAIRS

- Delivered a nine-year programme of landmark royal commissions including palaces for two heads of state, a regional mosque of exceptional quality in Nizwa, and state guest villas.
- Served as Resident Engineer and Design Manager on the Royal Opera House Extension (US\$100M), a 500-seat theatre of the highest specification.
- Led an in-house multicultural team of 10 alongside multiple international consultants.

Senior Design Manager

Dec 2007 – Dec 2009

PAFILIA CONTRACTORS & PROPERTY DEVELOPERS · CYPRUS

- Initiated and managed the full design process for Minthis Hills, a €300M, 600-villa luxury golf resort, from project inception through to detailed design and initial construction.
- Established and led a team of 12 in-house architects and managed multiple international consultants.
- Navigated complex multi-stakeholder relationships including JV partners, planning authorities and high-net-worth purchasers.

Associate Director

Jan 2004 – Dec 2007

POZZONI DESIGN ARCHITECTS · MANCHESTER, UK

- Associate in the commercial and mixed-use team, heading a studio of six designers on major mixed-use and master planning projects across the UK.
- Led master planning for several retirement communities and delivered multiple projects through to planning approval.

Architect & Project Management Roles

1989 – 2004

VARIOUS INTERNATIONAL PRACTICES

AUSTRALIA Hames Sharley · Clifton Coney Stevens · Pacific Architecture HONG KONG RMJM · Design Consultants MALAYSIA DEM BRUNEI Amedeo IRELAND RKD · HJ Lyons UK Pozzoni · Ellis Williams · J+J Bolchover · Sheffield City Council

CORE SKILLS

LEADERSHIP & MANAGEMENT

General management · P&L accountability · Team leadership · Stakeholder management · Cross-cultural communication · Strategic planning

DESIGN & PLANNING

Architecture & design · Master planning · Feasibility studies · Development appraisals · Concept design

PROJECT DELIVERY

Project management · Design management · Construction management · Contract management · Site supervision · Risk management · Programme management

BUSINESS DEVELOPMENT

Client relations · Bidding & proposals · Practice management · Financial management

CREDENTIALS & EDUCATION

ARB · 1994

Chartered Architect (UK)
Architects Registration Board

RIBA PART III · 1994

Certificate in Professional Practice
University of Sheffield, UK

ETEK · 2007

Licensed Architect
Cyprus Technical Chamber

RIBA PART II · 1991

Diploma in Architecture
University of Sheffield, UK

OSE · 2024

Member
Oman Society of Engineers

RIBA PART I · 1988

BA Architecture
University of Sheffield, UK

SECTORS & LANGUAGES

SECTORS

Hospitality · Luxury residential · Royal & government · Cultural · Mixed use · Education · Retail · Industrial · Infrastructure

LANGUAGES

English (native)

HOSPITALITY & MASTER PLANNING

Four Seasons Hotel, Branded Residences & Marina

CONFIDENTIAL · OMAN

200-key luxury hotel on a complex beachfront site, with branded residences, a yacht club and a marina. Managed 30+ international consultants from detailed design through to implementation.

Naseem ASabah Beachfront Resort

US\$1 BILLION · OMAN

Client Representative for a waterfront integrated tourism community: five-star resorts, a business hotel, commercial, retail and 1,000+ villas and apartments around an artificial marina on partially reclaimed land.

Minthis Hills Luxury Golf Resort

€300 MILLION · PAFOS, CYPRUS

Senior Design Manager for a 600-villa golf resort on a mountaintop site. Part of the executive team from inception, overseeing design, execution and brand alignment.

Nightingale Private Resort

€40 MILLION · TROODOS, CYPRUS

Project Director for a private family resort of ten luxury villas, treetop saunas and a boutique hotel and spa built into near-vertical mountain slopes, with elaborate interior fit-out.

Ednau Resort

UNDISCLOSED · EAST COAST, MALAYSIA

Project Director for the concept design of a private resort for a Malaysian client.

ROYAL PALACES

Private Palace, HM The Sultan of Oman

UNDISCLOSED · NIZWA, OMAN

Senior Project Architect across several phases: private residence, barracks, cabinet rooms, private library, sports facilities, clinic, state rooms and guest villas.

Private Palace, HM The Sultan of Brunei

UNDISCLOSED · BRUNEI

Project and Resident Architect for an extensive royal palace including private residence, state banqueting and conference facilities, theatre and landscaped grounds.

Vacation Palace, HH The Emir of Qatar

UNDISCLOSED · JEBEL AKHDAR, OMAN

Senior Design Manager for a vacation palace atop the highest mountain in Oman, designed in the style of a traditional Omani hilltop fort.

Royal Mosque, HM The Sultan of Oman

UNDISCLOSED · NIZWA, OMAN

Senior Project Architect for a central regional mosque of exceptional quality and cultural significance in the historic town of Nizwa.

CULTURAL

Royal Opera House Extension

US\$100 MILLION · MUSCAT, OMAN

Resident Engineer and Design Manager overseeing the consultant team and managing the construction contract for a 500-seat theatre with the highest level of architectural finishes.

Oman Botanical Garden, Museum Fit-Out

UNDISCLOSED · OMAN

Project Manager for fit-out and object curation across the garden biomes on behalf of Chargeurs Museum Solutions.

King Fahad Cultural Centre

UNDISCLOSED · RIYADH, SAUDI ARABIA

Project Manager for the renovation of a major cultural centre including auditoriums, galleries and community spaces.

EDUCATION

Hong Kong International School

HK\$200 MILLION · HONG KONG

Graduate Architect. Middle and high school on a steep site with an internal street, swimming pool, gymnasium, theatre and departmental learning centres.

West Island School Extension

HK\$200 MILLION · HONG KONG

Graduate Architect. Major school extension on a steeply raking site, using the topography to form a central open-air amphitheatre.

South Island School Sports Complex

HK\$30 MILLION · HONG KONG

Project and Resident Architect for a gymnasium and indoor swimming pool complex.

City Technology College

£10 MILLION · LIVERPOOL, UK

Design Architect for a city-centre trades college with specialist teaching studios.

RETAIL & COMMERCIAL

Busselton Shopping Centre

A\$40 MILLION · WESTERN AUSTRALIA

Project Manager for a district shopping centre anchored by a major supermarket.

Halls Head Shopping Centre

A\$30 MILLION · WESTERN AUSTRALIA

Project Manager. Delivered on time and within budget in nine months using fast-track tilt-up concrete panel construction.

Cheshire Oaks Leisure & Shopping Village

£15 MILLION · CHESHIRE, UK

Project Architect for a large out-of-town outlet village with retail, restaurants, IMAX cinema, bowling and a nightclub.

Gorton Town Centre & Market

£10 MILLION · MANCHESTER, UK

Master planner for a Tesco-led regeneration project including a market hall, steered through to planning approval.

Burnley Regeneration Masterplan

£10 MILLION · BURNLEY, UK

Project Associate. Mixed-use outline planning for St Modwen Developments covering retail, industrial, residential, aged care and leisure. Planning granted.

RESIDENTIAL

Grand Arcade Residential Tower

£10 MILLION · WIGAN, UK

Project Associate. Concept design for a 20-storey residential tower within a larger commercial complex.

Southbank Apartments

A\$5 MILLION · PERTH, AUSTRALIA

Project Architect and Designer for a medium-rise development beside the Swan River, with landscaped gardens and a communal pool.

AGED CARE & RETIREMENT

Henley Park Retirement Village

GREEN BELT · UK

Project Associate. Feasibility, concept design and master planning of a 12-acre zero-carbon retirement community: 100 houses, 80 apartments, nursing home, clubhouse and leisure facilities around an artificial lake.

Elmbridge Retirement Village

RURAL · UK

Project Associate. Alterations and additions including a nursing home, extra-care apartments and new leisure facilities.

INFRASTRUCTURE & URBAN

Madinat al Irfan Urban Village

CONFIDENTIAL · OMAN

Full infrastructure design for an urban village on a challenging site at the edge of a steep wadi.

Mutrah Heights

CONFIDENTIAL · OMAN

Integrated tourism development beside the historic port of Mutrah, with complex infrastructure on a mountainous site backed by the Hajar Mountains.